

NAPA VALLEY FAST FACTS

THE NAPA VALLEY AMERICAN VITICULTURAL AREA (AVA)

The most renowned winegrowing region in the U.S. is also one of the smallest and most diverse in the world:

- Limited production: only 4% of California's wine grape harvest comes from Napa Valley
 - Napa Valley represents 0.4% of the world's wine production
- Small area: 46,128 acres (18,667 hectares) under cultivation
 - The valley floor is 30 miles long and just 5 miles across at its widest point
- Diverse soils: half the world's 12 soil orders and 33 soil series are found here
- Ideal climate: Napa Valley's dry Mediterranean climate is found in only 2% of the world
 - Typical daytime highs in summer are $80^{\circ}F$ (27°C) in the southern part of the valley and $95^{\circ}F$ (35°C) in the northern part of the valley
 - Fog moderates summer overnight temperatures to an average of 53°F (12°C) throughout the valley
- Varied topography: vineyards range in elevation from sea level to 2,600 feet (800 meters)
- · There are 16 approved AVAs within the Napa Valley AVA
- Grape varieties (from 2022 Napa County Crop Report):
 - More than 40 different wine grape varieties grow in Napa County
 - 20% of vineyard acreage is planted to white wine grapes and 80% to red wine grapes
 - Top varieties:

Cabernet Sauvignon 24,217 acres/9,800 hectares (52%)

Chardonnay 5,897 acres/2,386 hectares (13%)

Merlot 3,983 acres/1,611 hectares (9%)

Pinot Noir 2,752 acres/1,113 hectares (6%)

Sauvignon Blanc 2,708 acres/1,095 hectares (6%)

Zinfandel 1,253 acres/507 hectares (3%)

Cabernet Franc 1,210 acres/489 hectares (3%)

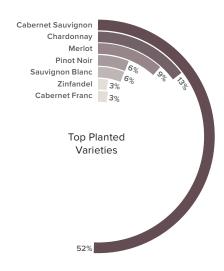


2%

Napa Valley has a Mediterranean climate which is found in just 2% of the world



There are 16 approved AVAs within the Napa Valley AVA







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ENVIRONMENTAL LEADERSHIP

- In 1968, the Napa Valley Agricultural Preserve was the first of its kind in the U.S. to set aside land specifically for agriculture
- Today, nearly 90% of Napa County is under permanent or high levels of protection from development
- · Napa Valley wineries represent 40% of all sustainable winery certifications statewide

ECONOMIC IMPACT

- The local wine industry and related businesses:
 - Provide an annual economic impact of more than \$9.4 billion locally and nearly \$34 billion in the U.S.
 - Create 44,000 jobs in Napa County and nearly 190,000 nationwide

NAPA VALLEY WINERIES AND GROWERS

- There are approximately 700 grape growers in Napa County
- Approximately 475 physical wineries in Napa County produce more than 1,000 wine brands
- 95% of Napa Valley's wineries are family owned
- Nearly 80% produce fewer than 10,000 cases annually

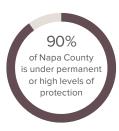
COMMUNITY INVESTMENT

- We've invested more than \$230 million in the community
- For over 40-plus years, we've provided consistent community support
- We're committed to investing in Napa Valley's most critical needs

COMMITMENT TO DIVERSITY, EQUITY AND INCLUSION

NVV is dedicated to improving diversity and championing inclusivity in its community and in the wine industry and actively pursues this through:

- · A wine industry scholarship for people of color with UNCF (United Negro College Fund)
- · Long term support of local youth mentorship programs in Napa County
- The amplification of our diverse vintner voices in our marketing efforts
- Resources and workshops for owners, managers and employees to learn and engage



\$230_{Million}

Invested in the Napa Valley community since 1981

\$34 Billion

Annual economic impact on the U.S. economy created by the Napa Valley wine industry



<10K

Nearly 80% of NVV members produce fewer than 10,000 cases of wine per year

